

## 2010 Half Year Financial Results

GWP:	\$109.4m	(\$217m 2009 full year)
Net profit:	\$6.5m	(-\$0.4m 2009 full year)
Total assets:	\$426m	
Shareholders equity:	\$104m	

### Commentary on Financial results and outlook for second half of 2010

The 2010 half year result was a strong improvement reflecting strong underwriting performance with continued growth in selected areas and improved investment returns.

This was influenced by a number of factors including:

- 5% overall premium increase in the first half of 2010
- Improved investment returns
- Sale of SUA shareholding
- Two major catastrophe events (Melbourne and Perth storms)

Subject to normal catastrophe weather events and a normal investment environment the Group is confident about 2010 targets.

## Financial Strength

The Calliden Group is authorised by the Australian Prudential Regulation Authority (APRA) to conduct general insurance. It is publicly listed on the Australian Securities Exchange code CIX. As a listed entity the group is subject to ASX continuous disclosure rules and listing rules. Calliden is also subject to ASIC's rigorous governance framework. Our shares are publicly traded and we have strong support from institutional investors, with over 50% of shares as currently held by leading Australian Institutions.

The majority of Calliden Group's capital has been employed to support its insurance subsidiary Calliden Insurance Limited.

### Capital Management

Calliden Insurance Limited has net assets greater than \$50m and a capital adequacy ratio that exceeds APRA's minimum requirements by more than 2 times. This measure aims to ensure that general insurers maintain adequate capital to act as a buffer against the risk associated with their activities and is calculated for each individual insurer. Capital adequacy figures for other insurers as at 31 December 2009 are obtainable from APRA.

These demonstrate Calliden has a strong capital base relative to its peers.

### Reinsurance

Calliden maintains a conservative reinsurance philosophy with low risk retention levels in comparison to its strong capital base. In addition, it is supported by some of the worlds largest reinsurers including Munich Re, all of which have a Standard and Poors rating of 'A' or better.

### Broker Security Committees

Calliden has approval from the majority of the international broker security committees.

### Further information about Calliden Group

As at the end of June 2010, the group has \$100.5m in paid up capital. Its shareholders at this date include:

- Hunter Hall Investment Management 20%
- Australian Unity 13%
- Celeste 8%
- Greencape Capital 5%

### Further information

For further information please download and view Calliden's:

- Half year 2010 Results presentation from its website [www.calliden.com.au](http://www.calliden.com.au)

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